VISION

MiracleFeet envisions a world in which all children born with clubfoot receive treatment, enabling them to live productive, active, and healthy lives.

MISSION

MiracleFeet increases access to proper treatment for children born with clubfoot in developing countries through partnerships with local health providers.

APPROACH

MiracleFeet-supported partners deliver free, high-quality clubfoot treatment within existing public health systems for all children in need. By providing organizational and financial support, MiracleFeet enables partners to treat children born with clubfoot for an average of $250 per child, transforming their lives forever.
MESSAGE FROM THE LEADERSHIP

Dear MiracleFeet Friends and Supporters,

We are excited to report that MiracleFeet completed another strong year, supporting the treatment of 6,000 new children in over 140 clinics around the world. As we enroll more and more new children each year, we deepen our understanding of how to best support our partners, so they can deliver high-quality treatment even more efficiently. And while the occurrence of clubfoot cannot be eliminated, we have shown that it is possible to treat clubfoot effectively and inexpensively under almost any circumstances. These accomplishments have led to an important shift in our thinking over the past year.

We now believe we can actually solve untreated clubfoot as a major cause of disability around the world. This exciting transition has been made possible by all of you. Our donors and supporters provide the critical resources we need to scale our work, and the larger community of NGOs, medical professionals, and families works collaboratively with us to achieve our shared goals.

Recently, our largest donors challenged us to articulate what it would take to eliminate the disability caused by clubfoot worldwide. By mapping out the cost of building national programs in every country, we determined it would take about $100M over 10–15 years—a relatively low cost in the world of public health. Members of the Global Clubfoot Initiative, an umbrella organization for clubfoot, agreed that by working together this goal is attainable. The low-cost MiracleFeet brace and the suite of cutting-edge clinic management e-tools (being developed with a $1M grant from Google.org) are both integral to our efforts. Leveraging technology and innovation, we can accelerate scaling while keeping costs low. And as validation of our vision, a major foundation has just committed $5M over the next 5 years to support this dream.

We are very proud of what our partners and team have accomplished, with over 17,000 children helped so far. But we are even more excited about the idea of giving all children born with this common birth defect the chance to stand on their own two feet. Each child treated is a child saved from potential marginalization and poverty, a family saved from the burden of disability, and the addition of a fully productive member of society. All for $250 a child!

We hope that we can count on your continued support as we work even harder to reach our new goal of ending the disability caused by untreated clubfoot globally.

With our respect, gratitude—and enormous thanks,

Roger Berman  
Board Chair

Chesca Colloredo-Mansfeld  
Executive Director
THE GLOBAL PROBLEM

1 MILLION CHILDREN AFFECTED AROUND THE WORLD

CLUBFOOT IS A COMMON BIRTH DEFECT

Clubfoot is a common birth defect that causes one or both feet to turn inwards and upwards. Because clubfoot makes walking difficult and painful, untreated clubfoot is a root cause of life-long poverty, illiteracy, and abuse in developing countries. The MiracleFeet solution increases access to treatment in low-resource countries, so that children can run, play, and attend school.

80% OF CHILDREN
80% of children in low-resource countries lack access to treatment

1 child is born with clubfoot every 3 MINUTES

WHY ARE THEY NOT TREATED PROPERLY?

- Lack of Awareness
- Poverty
- Lack of Clinics & Trained Providers
- Transportation Issues
- Limited Access to Brace

IMPACT of UNTREATED CLUBFOOT

POVERTY NEGLECT
ABUSE STIGMA
ISOLATION PAIN
ILLITERACY
Over 17,000 children in treatment in more than 140 clinics in 14 countries. Treatment is provided free or at minimal cost to all families.

**WE USE THE PONSETI METHOD**

1. Plaster casts are applied weekly for up to 8 weeks.
2. Simple procedure called tenotomy improves ankle flexibility.
3. Specialized braces are worn to maintain correction.

**CHILDREN IN TREATMENT**

17k
The plan maps out the total cost of establishing and supporting sustainable global clubfoot programs.

The plan also details how we will leverage proven program models, MiracleFeet’s low-cost brace, and Google.org funded technology tools.

**15-YEAR ERADICATE UNTREATED CLUBFOOT PLAN**

**TOTAL INVESTMENT NEEDED:**

$100M OVER A 15-YEAR PERIOD

**WHAT DO WE NEED TO DO?**

The total investment needed is relatively low compared to most global health initiatives. The key is for local governments to fund programs eventually, allowing outside support to be reduced to less than $3M a year.

MiracleFeet is currently raising $15M to treat 30,000 new children over the next 3 years. This will bring the number of children helped to more than 50,000. This paves the way for the larger task of raising $6–10M annually between 2020 and 2030; this funding will allow us to build the national programs and capacity to effectively treat all children born with clubfoot in low-income countries.

**Changing how clubfoot affects future generations**

Many of the world’s problems are overwhelming; clubfoot is one we can solve. With our initial goals accomplished, we have shifted our long-term focus to ending untreated clubfoot as a source of disability and poverty on a global scale. Our 15-year Eradicate Untreated Clubfoot Plan details how MiracleFeet, in collaboration with other members of the Global Clubfoot Initiative, will solve the problem worldwide.

**INVESTMENT NEEDED: $100M OVER A 15-YEAR PERIOD**

**2010–2015**

- 0–5K children per year (12K total)
- $5M over 5 years

**2015–2020**

- 6K–12K children per year (50K+ total)
- $15M–$20M over 5 years

**2020–2030**

- 12K–66K children per year (700K+ total)
- $70–$100M over 10 years 2020–2030
INNOVATIVE TOOLS FOR POSITIVE CHANGE

We’re transforming lives around the world

Increasing the effectiveness of treatment with innovation is imperative to creating a world free from the disability of clubfoot. We are closer to that reality than ever before, thanks to a $1M grant from Google.org. This grant will fund a platform of open-source, innovative tools and resources.

6 TOOLS TO MEET THE CHALLENGES

Development of these tools will continue through 2017

CHALLENGE: TREATMENT COMPLIANCE

1. Create mobile application for data collection and analysis.
2. Integrate SMS (Short Message Service) system for appointment reminders and more efficient direct communication.
3. Pilot sensors in brace to track compliance.

CHALLENGE: ACCESS TO TRAINING & COLLABORATION

4. Develop mobile-native learning modules for new health care providers.
5. Offer telemedicine platform for idea exchange and collaboration between doctors.
6. Provide training modules for providers with continuing education on Ponseti Method best practices.

A grant from Google.org is funding a platform of open-source, innovative tools and resources.
PROGRAM UPDATES  TRANSFORMING LIVES IN 14 COUNTRIES

ASIA

WELCOME, MIRACLEFEET INDIA!

It was a huge year for our India programs! In addition to helping 3,270 new children receive treatment in FY16, we launched MiracleFeet India, a stand-alone Indian nonprofit to provide more local support for Cure India, our implementing partner in this huge country. This was a historic step made possible by board member Kunal Premnarayen and his family. MiracleFeet supports 67 clubfoot clinics across 14 states (including six new clinics established in the State of Uttarakhand) to provide quality treatment in partnership with the State Ministries of Health. Wadia Hospital in Mumbai will conduct a randomized controlled study of the MiracleFeet brace starting this year, and the Uttarakhand program will utilize our brace for treatment moving forward. The strength of MiracleFeet India as a funding entity, as well as an organization that works closely with Cure India to reach the goal of treating all kids born with clubfoot, is very evident in our existing programs.

NEPAL

This year, the Lahan Clubfoot Clinic treated 73 new children and followed up on 50 previous cases. Nearly 70% of the patients have reached the bracing stage. Nepal was gripped by a national fuel crisis this year, which made it difficult for some families to reach the clinic. Our partner, Hospital and Rehabilitation Center (HRDC), strengthened its outreach program to make sure children resumed their treatment, helped with transportation, and furthered counseling. HRDC founder Dr. Ashok Banskota was recently recognized for the second time as an honoree of the New York-based World of Children.

PHILIPPINES

Our programs continue to expand in the Philippines. We added two new clinics, one in Manila and another in Mindanao. We also started to fit children with MiracleFeet braces. Our partner, Philippine Band of Mercy, continues to increase our presence in the Philippines and provide families with greater access to clubfoot treatment. These combined efforts have enabled us to treat 648 children this year, including 400 new cases.

MANY THANKS TO OUR PARTNERS AROUND THE GLOBE!

THESE AMAZING PARTNERS allow us to establish sustainable, long-term solutions to the issue of clubfoot. We rely on their local expertise to create programs that address unique local needs. Thank you to these organizations for their invaluable partnerships.

| INDIA           | CURE International India Trust          |
| PHILIPPINES     | Philippine Band of Mercy                |
| NEPAL           | Hospital and Rehabilitation Center for Disabled Children |
| BOTSWANA        | STEPS Botswana Trust                    |
| TANZANIA        | Tanzania Clubfoot Care Organization (TCCO) |
|                 | Bugando Clubfoot Care Program (BCCP)    |
|                 | Usa River Rehabilitation Center (URRC)   |
| ZIMBABWE        | Zimbabwe Sustainable Clubfoot Program   |
| LIBERIA         | Faith Clinical Orthopedic Rehabilitation Center (FACORC)/Liberia Clubfoot Program (LCP) |
| NAMIBIA         | STEPS Namibia Clubfoot Program           |
| SOUTH AFRICA    | STEPS Charity NPC                       |
| PARAGUAY        | Fundacion Solidaridad                   |
| ECUADOR         | Fundacion Hermano Miquel, Patronato Municipal de Inclusion |
|                 | Social Santo Domingo, Hospital Vicente Corral Moscoso/Cetomed |
| NICARAGUA       | Rotary Club Tiscapa-Managua             |
| BRAZIL          | University of Sao Paulo Institute of Orthopedics and Traumatology |
| MADAGASCAR      | Mercy Ships                             |
PROGRAM UPDATES TRANSFORMING LIVES IN 14 COUNTRIES

AFRICA

LIBERIA Through a continued partnership with FACORC, MiracleFeet supports six clinics in Liberia, including the addition of J.J. Dossen Hospital in the Maryland region. Augustine Chiewolo, Executive Director and Founder of FACORC, has been the driving force pushing the organization forward through difficult times in Liberia, and more than 300 children were treated in FY 2016. In collaboration with the Ministries of Health and Education, outreach efforts have continued to support clubfoot health talks on clinic days to raise awareness. Lastly, thanks to MiracleFeet scholarships, 53 children treated for clubfoot are enrolled in schools across five counties.

MADAGASCAR Welcome to our newest program! Thanks to a great relationship with the Ministry of Health and Mercy Ships, we have already supported 20 children in treatment in the few months we’ve been working in the country. Andrianina Andriambinintsoa, the first ground level staff member for the project, is our Program Coordinator and does an amazing job of organizing patient stories, photos, and reporting.

TANZANIA There has been a flurry of activity in Tanzania under the leadership of Dr. Isidor Ngayomela. With the addition of a new clinic in Inuka, the number of clinics has risen to 16. We partner with two organizations that created an umbrella organization called the Tanzania Clubfoot Care Organization (TCCO), with 28 active providers. Dr. Rachel Nungu, Program Coordinator, has been involved in all TCCO activities, including advocacy, operations, training, and fundraising. She was awarded the 2016 Queen’s Young Leaders award for her work in behalf of the Tanzanian clubfoot community. These collaborative efforts helped to treat nearly 650 children throughout Tanzania in FY16.

ZIMBABWE This year, MiracleFeet supported treatment for nearly 500 children in 13 clinics across the country. Funding from Oak Foundation offered tremendous support to the programs, which averaged about 40 new patients a month. These clinics help mothers like Simingaye, who came in for treatment for her son after four previous disappointing clubfoot treatments. After just two weeks at a MiracleFeet-supported clinic, she saw a huge difference in her son’s feet.

SOUTHERN AFRICA In partnership with STEPS South Africa, we support clubfoot clinics in Botswana, Namibia, and South Africa. The STEPS South Africa program is responsible for bringing the Ponseti Method to the region, which has now been adopted as the gold standard in clubfoot treatment in the area. Large political changes have taken place in Namibia over the last year, causing a reshuffling of Ministry of Health officials. This has opened up opportunities for new partnerships, collaborations, and possible growth. Overall, MiracleFeet has been able to support the treatment of nearly 500 children in the region.

LATIN AMERICA

NICARAGUA In addition to supporting the treatment of 115 newly enrolled children in FY16, MiracleFeet coordinator Rebeca Lopez has provided several early identification trainings to community health workers. She also continues to identify and meet with physiotherapists who work within the public health system. We hope to eventually train 3–5 physiotherapists in the Ponseti Method so we can expand access within the country.

BRAZIL Our work in Brazil remains small yet impactful. After conversations with leading local orthopedic surgeons in Sao Paolo, we are committed to continue supporting two clinics which, while very different from other programs, serve as model clubfoot clinics both in Brazil and for other Ponseti clinics around the world.

PARAGUAY Several years ago, a fire at a Paraguay hospital resulted in limited options for clubfoot surgeries. As an alternative, Dr. Alberto Navarro, an orthopedic surgeon specializing in pediatrics, started using the Ponseti method with his young patients. Today, several leading orthopedic surgeons are providing quality clubfoot treatment in four clinics throughout Paraguay, where MiracleFeet started work in January 2016. Future growth will be possible by collaborating with the Ministry of Health and our partner, Fundación Solidaridad. All four clinics are seeing a high volume of patients in their early stages.

ECUADOR With every new opportunity, challenges can arise. The number of patients enrolled in treatment this year was lower than we had hoped; the volcanic activity and earthquake disaster made our work quite difficult. We were successful, however, in establishing a new clinic in Guayaquil, the country’s largest city, to provide easy access to treatment and reach more children with clubfoot. The clinic opened just before the end of the fiscal year, so we hope we will be able to meet our enrollment goals for next year.
TRANSFORMING LIVES AROUND THE WORLD

NICARAGUA
Clinics: 2
Total Patients Enrolled: 545

ECUADOR
Clinics: 4
Total Patients Enrolled: 228

PARAGUAY
Clinics: 4
Total Patients Enrolled: 75

LIBERIA
Clinics: 6
Total Patients Enrolled: 845

NAMIBIA
Clinics: 3
Total Patients Enrolled: 338

BOTSWANA
Clinics: 2
Total Patients Enrolled:

PLEASE NOTE:
MiracleFeet supported a program in Mexico that treated 1,663 children from 2012 to 2015.
INDIA
Clinics: 65
Total Patients Enrolled: 8,660

NEPAL
Clinics: 1
Total Patients Enrolled: 172

TANZANIA
Clinics: 14
Total Patients Enrolled: 1,449

MADAGASCAR
Clinics: 1
Total Patients Enrolled: 20

ZIMBABWE
Clinics: 13
Total Patients Enrolled: 1,293

SOUTH AFRICA
Clinics: 6
Total Patients Enrolled: 1,335

PHILIPPINES
Clinics: 11
Total Patients Enrolled: 753

BRAZIL
Clinics: 1
Total Patients Enrolled: 493
A Mother’s Long Journey in Madagascar

A farming family from the countryside near Toamasina, Madagascar welcomed their second daughter, Sania, into the world in February 2016, but there was despair mixed with joy. The parents were told their daughter was born with clubfoot. “I was worried and I cried when I saw that her foot was not normal. I was afraid that she would never receive treatment,” Sania’s mother, Lienne, recalls.

Lienne was cautiously hopeful when she discovered that treatment was available at a new MiracleFeet-supported clubfoot clinic established by Mercy Ships. When Sania was two months old, this determined mother traveled 3 hours by foot and 3 hours in a taxi-brousse to Toamasina. Lienne remembers, “I was nervous the first day we went to the clinic, but so happy when they told me Sania’s foot could be corrected!”

Sania became one of MiracleFeet’s first patients in Madagascar. After four plaster casts and a tenotomy, she is wearing a nightly brace to keep her foot corrected. Lienne looks forward to an improved future for her daughter and plans for Sania to attend school just like her 9-year-old sister.

“I was nervous the first day we went to the clinic, but so happy when they told me Sania’s foot could be corrected!”

The Social Media Connection

Educating people that clubfoot can be easily and inexpensively treated with the Ponseti Method is a very important part of our work, and social media is a great way to spread the word. This year marked a huge success for social media when Janine, an aunt from the Philippines, reached out to us on Facebook.

“I am sending this message to knock in your heart to help my nephew who is 3 years old now. He is John Edrick who has this rare condition, my nephew is clubfooted and his mom passed away when he is 11 days.” She continued to explain that the family was told John Edrick would need surgery and special shoes, which were very costly. They were desperate for a better solution, and we were thrilled to help. Within a couple hours of receiving her Facebook message, MiracleFeet connected her to the Program Manager in the Philippines, and the family made an appointment at the clinic. The follow-up message received a week later illustrates the power of social media:

“Hi MiracleFeet, good day! Thank you so much my nephew is in his first casting today. Thank you for all your team.”

Within a couple hours of receiving her Facebook message, MiracleFeet connected her to the Program Manager.
Big Brother Steps Up for Little Sister

An hour outside of Mumbai, a young man named Pawan lives in rural Bihar with his four younger siblings. His sister, Sangita, is 16 years old and was born with clubfoot. Pawan learned about clubfoot treatment at Wadia Hospital in Mumbai, and he was hopeful that he had finally found a solution for his sister.

Sangita was not treated as a child, as her parents were told by neighbors that nothing could be done to fix the disability and believed the family was cursed to give birth to a child with such a “deformity.” Knowing these struggles would burden his sister for the rest of her life, Pawan brought Sangita on a train to Mumbai—an incredibly long and expensive journey for the family.

After 16 years of untreated clubfoot, Sangita happily enrolled in treatment at the MiracleFeet-supported clinic in Wadia. Both she and her brother are incredibly grateful. Most importantly, Sangita is ecstatic to return to her studies and all of the other freedoms that are available to her now.

Running Towards a New Future

Edwin and his grandmother, Tamey, live in Gbarnga, Liberia. Edwin’s father didn’t feel that he should spend money on his son with clubfoot. Tamey was very worried that Edwin would never walk. When Edwin was 3 years old, she heard about clubfoot treatment on the radio. Edwin was taken to Phebe Hospital where he received Ponseti treatment.

Today, Tamey says he can’t be stopped! Edwin runs to school, runs home, runs to play soccer, and hates to sit still! He started school in early 2016 and is in “ABC” grade. Tamey wants her grandson to become a doctor, so he can help others like him. She also prays that he has a long life and becomes a good person to show his father the obstacles he has overcome.
MiracleFeet continues to grow and diversify its fundraising base, which makes it possible for us to reach even more children. In addition to a 38% increase in funds raised over the previous year, we have secured $9M in pledges for future years, providing a solid foundation from which to launch our plan to eliminate the disability caused globally by untreated clubfoot.

Memorable highlights from this fiscal year include the following:

- $1M Impact Challenge Award from Google.org for development of systems to support clinic management, follow-up with parents, and training in the Ponseti Method.
- USAID DIV funding to test and roll out the MiracleFeet brace in nine countries.
- $5M matching grant from a major foundation, challenging us to raise $5M in new donations over the next 5 years.
- The establishment of MiracleFeet India, which raised over $100,000 in their first year from several major corporate and foundation donors.
- Growth in our partnership with Suncast, which produced and managed the inventory of over 7,000 MiracleFeet pairs of shoes and braces last year.
- Significant growth in peer-to-peer fundraising, with individuals all over the world stepping up to the challenge to raise funds for children born with clubfoot in low-income countries.
- Winner of the Katherine M. Swanson Young Innovator category at the 2015 The Tech Awards.
- Finalist in the Classy Awards for Social Innovation.
TO ALL OF OUR SUPPORTERS, THANK YOU

We want to extend our sincere gratitude to all of our donors and supporters, without whom MiracleFeet’s work would not be possible.

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IT TAKES A VILLAGE SUPPORTER SPOTLIGHTS

The Feely Family

“We were heartbroken at the thought of a child with untreated clubfoot growing up unable to run around with other kids, potentially mocked or ostracized by her peers, and likely consigned to poverty. We wanted to commit, on an ongoing basis, to supporting efforts to get kids with clubfoot the help they need.”

– Kirk

When parents Kirk and Abbey first heard the term “clubfoot” during an ultrasound for their daughter, Claire, the excitement of expecting their first child became clouded with concern. Fortunately, they found an outstanding local orthopedic surgeon who specialized in the Ponseti Method. Although there were some emotional moments watching the medical team wrap their tiny baby’s leg in a cast, Claire responded well to treatment. She is an active 8-year-old who enjoys gymnastics and dancing.

The Feely Family is a great example of how one family can impact many others through a monthly gift to MiracleFeet.

Dr. Anna Cuomo

“Clubfoot affects so many children around the world, and its treatment can alter a child’s life path from one of disability and dependence to normal or nearly normal function and independence.”

– Dr. Cuomo

Dr. Cuomo is an Assistant Professor at the Department of Orthopedics at the University of North Carolina. Despite her busy schedule, she serves on our Medical Advisory Board and provides technical expertise to help us better develop training and programs. She also has plans to contribute in the future by traveling to MiracleFeet-supported clinics and offer hands-on training to clubfoot partners. MiracleFeet is honored to have her as part of our team!

Anake Goodall

“I am intensely aware of the fundamental difference both independence and mobility have made to my life and am very grateful for it. What a privilege to be able to give that gift to others!”

– Anake

When Anake was diagnosed with clubfoot, his original prognosis was that he would never walk. He received Ponseti treatment from progressive doctors and has enjoyed 56 years of mobility. His future was changed, and he wanted to do the same for other children born with clubfoot. After some research, he was surprised to learn that Māori in Aotearoa, New Zealand, as well as Pacifica people, have roughly seven times the global incidence of clubfoot. This startling statistic lead Anake to MiracleFeet, where he has been a regular financial supporter for years. MiracleFeet appreciates his passion for helping more children with clubfoot.
IN FY16, NEARLY $40K WAS RAISED IN PEER-TO-PEER FUNDRAISING

Lana Mayes

“MiracleFeet’s willingness to embrace the idea I proposed meant that not only has one little boy and his family’s life been dramatically changed forever, but a community in another part of the world will also now have access to a children’s clubfoot clinic.”
– Lana

After her youngest son was born with clubfoot, Lana made it her mission to raise awareness of the condition in Australia. With a heart of gold and a little luck, Lana discovered MiracleFeet after seeing a little boy walking in a landfill in Paraguay with untreated clubfoot on Sydney 7’s Sunday Night. Lana contacted MiracleFeet determined to locate the little boy and get him into treatment. After Tobias was miraculously found, Lana created a crowdfunding campaign that raised over $13,500 to support MiracleFeet-support clinics in Paraguay, as well as a new clinic in Nepal! The timing was ideal as MiracleFeet had just begun supporting Ponseti treatment in Paraguay, and Tobias became one of their first patients. Lana is truly an inspiration.

Jude Sangillo

“Realizing that MiracleFeet can have an immediate impact to help children live the kind of normal life that I want my own son to live is what inspires me to raise awareness and support MiracleFeet’s efforts.”
– Jude

After his own son was born with clubfoot, Jude realized that not all children in the world have access to treatment and he sought to support MiracleFeet’s efforts to end untreated clubfoot in low-resource countries. Jude raised over $5,000 to support our clinics by competing in a Triathlon. Jude is truly a champion for kids with clubfoot everywhere!

Ali Krieger

“It means the world to me to be able to have this opportunity to help transform a kid’s life. We all can give a child the chance to run, walk, or even one day play soccer.”
– Ali

U.S. Women’s National Soccer Team player, Ali Krieger, has been an amazing MiracleFeet ambassador since 2014. Despite her busy schedule, Ali was able to donate her time on Giving Tuesday to help promote our #Tweet4Feet social media fundraising campaign. In addition to engaging with our content, Ali took the time to participate in a Twitter interview, which helped raise awareness of clubfoot to a huge, new audience. Ali is a MiracleFeet MVP!
## FINANCIAL SUMMARY

### FY 2011-2016 Financial Summary

<table>
<thead>
<tr>
<th></th>
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<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Actual</td>
<td>Actual</td>
<td>Actual</td>
<td>Actual</td>
<td>Actual</td>
<td>Actual</td>
</tr>
<tr>
<td>New children enrolled in treatment</td>
<td>50</td>
<td>621</td>
<td>2,034</td>
<td>3,515</td>
<td>5,532</td>
<td>6,010</td>
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<tr>
<td>Total children enrolled in treatment</td>
<td>50</td>
<td>671</td>
<td>2,705</td>
<td>6,220</td>
<td>11,752</td>
<td>17,762</td>
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<td>Total cost/child</td>
<td>$3,326</td>
<td>$807</td>
<td>$492</td>
<td>$512</td>
<td>$430</td>
<td>$464</td>
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<tr>
<td>Programing cost/child (excl prog admin)</td>
<td>$672</td>
<td>$126</td>
<td>$231</td>
<td>$216</td>
<td>$178</td>
<td>$188</td>
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<tr>
<td>Programing cost (incl prog admin)</td>
<td>$2,580</td>
<td>$509</td>
<td>$392</td>
<td>$416</td>
<td>$345</td>
<td>$365</td>
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<tr>
<td>Funds Raised²,³</td>
<td>$185,696</td>
<td>$1,020,730</td>
<td>$1,298,701</td>
<td>$1,855,283</td>
<td>$2,237,045</td>
<td>$3,085,564</td>
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<tr>
<td>Expenses (Cash Basis)³</td>
<td>Administration</td>
<td>$16,957</td>
<td>$73,950</td>
<td>$89,457</td>
<td>$75,329</td>
<td>$46,745</td>
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<td></td>
<td>Fundraising</td>
<td>$20,344</td>
<td>$110,898</td>
<td>$114,177</td>
<td>$265,022</td>
<td>$424,448</td>
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<tr>
<td></td>
<td>Program</td>
<td>$129,000</td>
<td>$316,135</td>
<td>$797,559</td>
<td>$1,463,099</td>
<td>$1,907,947</td>
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<tr>
<td></td>
<td>Total</td>
<td>$166,301</td>
<td>$500,984</td>
<td>$1,001,193</td>
<td>$1,803,450</td>
<td>$2,379,140</td>
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<tr>
<td>Percentages</td>
<td>Administration</td>
<td>10%</td>
<td>15%</td>
<td>9%</td>
<td>4%</td>
<td>2%</td>
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<tr>
<td></td>
<td>Fundraising</td>
<td>12%</td>
<td>22%</td>
<td>11%</td>
<td>15%</td>
<td>18%</td>
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<tr>
<td></td>
<td>Program</td>
<td>78%</td>
<td>63%</td>
<td>80%</td>
<td>81%</td>
<td>80%</td>
</tr>
</tbody>
</table>

### AUDITED FINANCIALS³

<table>
<thead>
<tr>
<th>FY 2012⁴</th>
<th>FY 2013</th>
<th>FY 2014</th>
<th>FY 2015</th>
<th>FY 2016</th>
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<tbody>
<tr>
<td>Total Revenue</td>
<td>$2,252,730</td>
<td>$978,578</td>
<td>$1,527,408</td>
<td>$2,439,609</td>
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<tr>
<td>Expenses (Cash Basis)³</td>
<td>Administration</td>
<td>$61,563</td>
<td>10%</td>
<td>$93,651</td>
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<td></td>
<td>Fundraising</td>
<td>$101,361</td>
<td>17%</td>
<td>$116,172</td>
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<td></td>
<td>Program</td>
<td>$432,229</td>
<td>73%</td>
<td>$1,299,460</td>
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<tr>
<td></td>
<td>Total</td>
<td>$595,153</td>
<td>100%</td>
<td>$1,509,283</td>
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<tr>
<td>End of Year Net Assets</td>
<td>$1,821,237</td>
<td>$1,290,532</td>
<td>$976,118</td>
<td>$1,024,103</td>
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</table>

1. This includes the salaries and travel expenses of the MiracleFeet program team but not general overhead.
2. Funds raised shows $1.88M allocated across 4 years as requested by donor.
3. MiracleFeet uses cash basis accounting for management purposes. However, the IRS requires audited financials to be on an accrual basis, resulting in future grant agreements and pledged donations being expensed in the year they are signed instead of the year the expense is actually incurred or the donation is actually received. This accounts for the differences between the cash and accrual financial statements.
4. MiracleFeet operated under the fiscal sponsorship of the Community Foundation of New Jersey from 2010 through September 2011. Until that time, MiracleFeet’s accounts were audited as part of CFNJ and not as a separate entity.
5. MiracleFeet also raised $120K through MiracleFeet India and $30K from Remgro in South Africa which was sent directly to fund partners in India and South Africa.

### FY 2016 REVENUES

- Corporations: 47%
- Foundations: 17%
- Gifts-in-Kind: 29%
- Government: 2%
- Individuals: 5%

### FY 2016 EXPENSES

- Programs: 79%
- Administration: 2%
- Fundraising: 19%
BOARD & STAFF 2016

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Executive Director

Programs Team
Beatriz Plaza
Director of Programs
Emily Barrows
Program Manager, Monitoring & Evaluation
Ryan Calauor
Program Manager, Asia
Andrew Durkin
Assistant Program Manager
Jennifer Everhart
Program Manager, Africa
Sarah McDaniel
Program Manager, Latin America
Lauren Wall
Senior Manager, Innovation

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Director of Philanthropy
Kristina Kelly
Social Media Manager
Shriya Soora
Grants Manager
Natalia Siegel
Donor Engagement Manager
Amanda Springer
Communications & Design Manager

Administration Team
Meredith Driscoll
Director of Finance and Operations
Andrea Dreier
Administrative Assistant

MIRACLEFEET INDIA TEAM
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Director of Fundraising & Operations
Rijo Joseph
Program Manager
Saketh Kalathur
Manager, Strategic Partnerships

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Mark Pavao, Vice Chair
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Bridget Ryan Berman, Secretary
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Jennifer Tye, Treasurer
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Medical Advisory Board Chair
Associate Professor of Orthopedic Surgery, Columbia University

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Professor of Orthopaedics and Tropical Surgery, University of Oxford
Norgrove Penny, MD
Orthopedic Surgeon and Senior Advisor for Physical Impairment, CBM International
Coleen S. Sabatini, MD, MPH
Assistant Professor of Orthopedic Surgery at the University of California San Francisco
Greg Schmale, MD
Pediatric Orthopedic Surgeon, Children’s Hospital of Philadelphia

Contract services provided by Jill Dykes, Publicist; Polaris IT; Blackman & Sloop (accounting); Anne Pope (bookkeeping); and Brooks Pierce (legal).

Special thanks to our volunteers and interns. You truly make the difference.
YOU CAN SET CLUBFOOT STRAIGHT

MAKE A ONE-TIME DONATION

- $20 provides a brace
- $50 provides casting materials and a brace
- $100 provides casting, brace, and transportation
- $250 provides full Ponseti treatment for a child

REPEAT FOR FEET

Be a clubfoot champion! Help children all year by becoming a monthly donor.

START A FUNDRAISER

Bring people together to make a difference. Birthday parties to marathons—the ideas are endless, and we’re here to help!

STEP UP TODAY at MiracleFeet.org!

MiracleFeet.org · 410 West Main Street · Carrboro, NC 27510 · Phone: +1.919.240.5572

MiracleFeet is registered in the United States, United Kingdom, Germany, and India.